

COMMITTEE REPORT FOR THE YEAR ENDED 31ST DECEMBER 2019

The following report with respect to the profit of the Association for the financial year ended 31st December 2019 and the state of the Association's affairs at that date is made in accordance with a resolution of the Committee.

The names of the Committee in office at the date of the report are:

Committee

Yngve Amundsen, Kate Andrews, Fiona Bunting, Peter Bunting, Paul Burgess, Carl Groom, Danielle Halvorsen, Niel Halvorsen, Peta Howe, Pernille Jensen, Kari Svensen, Rolf Svensen

Just a reminder that this AGM is for the 2019 year and is occurring rather later than our usual AGMs. The AGM was originally to be held on 20 March 2020 to report on the 2019 year however due to Covid 19, the Committee decided to postpone the meeting. This AGM is occurring rather unusually via Zoom given the continued concerns regarding Covid 19.

The principal activities of the Association in the course of the 2019 financial year have been as the providers of accommodation for the encouragement, development and promotion of snow sports, ski touring and other athletic sports.

For 2019 the Club continued to maintain a good financial position with strong financial reserves and good ski season bookings. The members and Committee remain motivated and the Club is well run. The lodges themselves are being physically well maintained despite the unfortunate weather conditions on a number of the planned working bees in January, February and March 2019.

2019 was the Clubs 68th year in operation.

The year's winter season was a good one with Perisher opening early and finishing late so longer than usual. Both lodges were booked from 28 June to 13 September with no vacant weeks. T1 had one vacant week in September and T2 was vacant for 2 weeks in September. There were good snowfalls again in September however only one late booking for T1 between 13 to 20 September and a weekend in October. There was a high number of member bookings in the 2019 year with only 2 bookings being made by non-members during the season. This was higher than usual member numbers and this is reflected in the bookings revenue for the year. Further bookings were made for November and December and the final booking revenue for the year was \$84,418.

The total booking revenue was just 1% higher than 2018. The year's total revenue was \$97,900 compared to 2018 at \$99,585. The interest on investments was \$3000 higher and membership fees figure lower (due to an issue in sending the notifications out via email) and the annual dinner cost was also lower. The overall profit for the year was \$21,924 compared to 2018 which was a loss of \$75,691. As expected, we returned to normal operating profit margins as the T1 renovation

costs were accounted for in the 2017 and 2018 years. A note also should be made that in the 2019 an error was noted in the accounting for a few joining members who had been overcharged their joining fee. Those amounts were refunded to the affected members and a special thank you to Ashleigh Halvorsen who donated her refund back to the Club. Thank you Ashleigh.

Also in the 2019 year, the Committee decided to increase the insurance coverage for the lodges from \$1.450m to \$2.3m. Pernille will address the costs implications of this for the 2019 year. While again it is not a matter for the 2019 year, the insurance premiums for all the ski lodges in the 2020 year have significantly increased and this will be addressed in next year's report.

It is great to see the members utilizing the lodges more during the winter season and as everyone will understand, most of our revenue comes from winter bookings so the uplift in member bookings is reflected in the figures. As our previous President Yngve Amundsen noted frequently, non-winter bookings are very much encouraged and Telemark is a wonderful place to stay all year round. Members are encouraged to consider Telemark as holiday destination when the snow has gone. There are many and varied activities that can be undertaken at Telemark and in the snowy region for both the active (eg, mountain bike riding and hiking) and less active (eg, sitting by the fireplace or on the verandah and just enjoying a break) or both. I say this as I know that obviously non-winter bookings will clearly benefit the Club however also as I know from experience just how wonderful it is to spend time at Telemark in the summer and at Easter. I strongly encourage members and their friends to make use of what the founding members gave us in these wonderful lodges.

A special thanks to Fiona our booking officer for managing our bookings.

Maintenance in 2019 was a bit of a challenge with numbers and weather. During 2019 the usual working bees in Jan, Feb and March took place with an additional one organized for November. The January and February working bees only had a small number of participants however they worked furiously and achieved a lot for such a small group. For the March and November working bees the weather (or Huey) was not necessarily kind and it snowed during both. This meant that much of the planned external painting had to be postponed however again, the participants worked hard to do internal jobs and also planned for the 2020 working bees and a big painting and maintenance push.

The lodges continue to be well maintained and were ready for the 2019 winter season. (The 2020 year is not the subject of this report however it has also proven a difficult year from a maintenance perspective due to bushfires and Covid 19 interruptions). A special thanks to Paul, Ruth, Rolf and everyone who attended the working bees for their fabulous work with the maintenance. I strongly encourage members to consider coming down to the working bees when they are on in order to help with hut maintenance. They are a fabulous way to get to know other members of the Club and are really very enjoyable (even with the wood stacking!). I will be focusing on trying to get more numbers to the working bees over the next couple of years as we can't maintain the lodges without the assistance of all our members.

In terms of new memberships, there was one new member in 2019, Laura Sidhu. Welcome to the Club Laura.

Very sadly in 2019 we lost the last of our founding members, Noreen Halvorsen. Noreen passed away in May 2019 at the age of 99. Noreen did so much over so many years and as I said to the Committee at the time, Noreen's spirit is everywhere in Telemark both in the physical lodges and also within the hearts of all the Telemark family whose lives she touched.

We continue to receive valuable assistance from our membership of SLOPES (Ski Lodges Organisation of Perisher, Smiggins and Guthega). I attended the AGM for that organisation in 2019 that updated Clubs on matters such as the Head Lease negotiation the National Parks (at the time not due to complete the first stage until mid-2020 and now likely delayed) and Perisher development plans. From that meeting I understand that the next lift development is a detachable

6 seater on Mount Perisher that will replace the triple and the double in the next couple of years. With the plan including a redevelopment of the restaurant at the bottom of the mountain. Perisher acknowledged the pressure they have with capacity and parking is being considered however it is part of the head lease negotiations so will likely not be addressed until that is finalised. There are currently no plans for Perisher to upgrade the area with summer development which is again mainly due to the fact that the current lease is drafted around winter activities and with no direct return to Perisher resorts under the current lease provisions they will only look at that when the final conditions of the Head Lease are finalised and have stated that any summer operations need to be commercially viable for Perisher.

The Telemark Website continues to be improved and a big thanks to Monica Eastwood for her assistance with the website and updating when events occur. The site is an important source of information. All relevant information in available on the site from current bookings and available dates, the working bee schedules, key contacts, interesting articles, links to other sites, photos, booking rules, procedures etc.

We received a number of hut reports from members who stayed over the winter season and the items identified were added to the maintenance list. It would be helpful if people booking the huts could fill in these forms as they provide valuable feedback. The hut reports are there to capture both small and large issues so any information is gratefully received.

As you would be aware, it is a vital part of our club's registration to show that we promote and facilitate all kinds of sporting activities. The Sport's Register is our main tool in recording the activities of members and guests of Telemark in their Sport and recreation activities. We continue to receive active feedback in the Sport Register from members and friends staying in the huts regarding their sporting activities and achievements. Downhill skiing, cross country skiing, mountain bike riding, hiking, snowshoeing and many other activities have been noted. Please continue to add to the Sports Register every time you stay in the huts. Thank you to Sonja Sim for the ongoing awareness campaigns and collating our achievements.

2019 was my first year as President of our wonderful Club. I have received a great deal of assistance and support from the Committee and I would like to express my thanks to them for all their help. Next year's report will include details of the 2020 year however it would be remiss of me not to express my thanks to the Committee for their help recently in addressing the challenges of 2020.

We all feel passionately about Telemark and have wonderful memories of our time in the lodges with family and friends. I am looking forward to creating more lovely memories over the coming years as I'm sure you all do.

Kate Andrews President